Chapter 13: Electronic Commerce and Information Security



In this chapter, you will learn about:

E-commerce

Databases

Information security

### Introduction

- <u>E-commerce</u>: financial transactions conducted by electronic means
- Early days (early and mid-1990s) of online commerce
  - A customer fills out an order via the Web and submits it
  - The online order is printed out by the business, and then processed like a "traditional" purchase

### Introduction (continued)

### E-business

- Every part of a financial transaction is handled electronically, including
  - Processing of orders
  - Verification of credit
  - Completion of transactions
  - Issuing debits
  - Alerting shipping
  - Reducing inventory

### E-commerce

 Opening an online store requires at least as much planning as building another physical store location

## The Vision Thing

- In planning for opening an online store, a company must access:
  - Its objectives
  - Risks involved
  - Costs involved
- The company should go ahead with its plans only if it is determined that its overall bottom line will improve by going online

### Decisions, Decisions

### Personnel

In-house development or outsourcing

Hardware

- Web server machine
- Additional computers

Decisions, Decisions (continued)

Software: programs to

Process customer orders

- Interact with accounting, shipping, and inventory control software
- Manage and store customer information

Anatomy of a Transaction

- Goals for an online business
  - Draw potential customers to your site
  - Keep them there
  - Set up optimum conditions for them to complete a purchase
- A typical online transaction can be divided into nine steps

# Step 1: Getting There

How can you get customers to your Web site?

Conventional advertising

- Obvious domain name
- Search engine
- Portal

# Step 2: Do I Know You?

Providing Web site personalization by:

- Asking the user to register and then log-in on each visit
- Using cookies
- Providing incentives and benefits for return customers

# Step 3: Committing to an Online Purchase

- Must provide security for transmitting sensitive information
  - Encryption: encoding data to be transmitted into a scrambled form using a scheme agreed upon between the sender and the receiver
  - <u>Authentication</u>: verifying the identify of the receiver of your message

Step 3: Committing to an Online Purchase (continued)

- SSL (secure sockets layer)
  - A series of protocols that allow a client and a Web server to:
    - Agree on encryption methods
    - Exchange security keys
    - Authenticate the identity of each party

### Steps 4 and 5: Payment Processing

- Most common payment option: credit card
- Option 1
  - Step 4: Online order form communicates with the accounting system
  - Step 5: Accounting system verifies the customer's credit and process the transaction on the fly

Steps 4 and 5: Payment Processing (continued)

Option 2

- Step 4: Collect information on the customer's order
- Step 5: Evaluate the customer's credit and complete the transaction offline

### Steps 6–9: Order Fulfillment

- Step 6: Order entry system alerts inventory system to reduce the items in stock
- <u>Step 7</u>: Order entry system contacts shipping system to arrange for shipping
- Steps 8 and 9: Shipping system works with the shipping company to pick up and deliver the purchase to the customer



#### Figure 13.1: A Typical Online Transaction in Nine Steps

# Designing Your Web Site

- Web site taxonomy
  - How information will be classified and organized on the Web site
- CRM (customer relationship management)
  - Goals
    - Improve your customer satisfaction
    - Build customer relationships
    - Bring people back to your Web site time and time again

# Designing Your Web Site (continued)

- Some important Web site components
  - Site map
  - Navigation bar
  - Shopping carts
  - Order checkout forms
  - Shipping options
  - E-mail confirmations
  - Privacy policy

## Designing Your Web Site (continued)

 Web pages should be designed to be displayed on different machines, operating systems, and browsers

 Text-only options should be offered for users with slow connections, the visually impaired, and the hearing-impaired

## Databases

- An electronic database
  - Stores data items
  - Data items can be extracted
  - Data items can be sorted
  - Data items can be manipulated to reveal new information

### Data Organization

### Byte

- A group of eight bits
- Can store the binary representation of a single character or of a small integer number
- A single unit of addressable memory

### Field

A group of bytes used to represent a string of characters

### Data Organization (continued)

Record

A collection of related fields

Data file

Related records are kept in a data file

Database

Related files make up a database



#### Figure 13.3 Data Organization Hierarchy

	Field 1	Field 2	Field 3
Record 1			
Record 2			
Record 3			
Record 4			
Record 5			

#### Figure 13.4 Records and Fields in a Single File

149 Takasano Frederick 5/23/1966 \$12.35 250	ID	LastName	FirstName	BIRTHDATE	PayRate	HOURSWORKED
	149	Takasano	Frederick	5/23/1966	\$12.35	250

### Figure 13.5 One Record in the Rugs-For-You Employees File

Database Management Systems

Database management system (DBMS)

Manages the files in a database

- Relational database model
  - Conceptual model of a file as a two-dimensional table

Database Management Systems (continued)

In a relational database

- A table represents information about an entity
- A row contains data about one instance of an entity
- □ A row is called a tuple
- Each category of information is called an attribute

#### EMPLOYEES

ID	LastName	FirstName	BIRTHDATE	PayRate	HOURSWORKED
116	Kay	Janet	3/29/1956	\$16.60	94
123	Perreira	Francine	8/15/1987	\$ 8.50	185
149	Takasano	Frederick	5/23/1966	\$12.35	250
171	Kay	John	11/17/1954	\$17.80	245
165	Honou	Morris	6/9/1988	\$ 6.70	53

### Figure 13.6 Employees Table for Rugs-For-You

#### INSURANCE POLICIES

EMPLOYEEID	PLANTYPE	DATEISSUED
171	B2	10/18/1974
171	C1	6/21/1982
149	B2	8/16/1990
149	A1	5/23/1995
149	C2	12/18/1999

#### Figure 13.7 InsurancePolicies Table for Rugs-For-You

Database Management Systems (continued)

Specialized query languages

- Enable the user or another application program to query the database
- <u>Example</u>: SQL (Structured Query Language)
- Relationships among different entities in a database
  - Established through the correspondence between primary keys and foreign keys



### Figure 13.8 Three Entities in the Rugs-For-You Database

### Other Considerations

Performance issues

Large files are maintained on disk

- Organizing record storage on disk can minimize time to access a particular record
- Creating additional records to be stored with the file can significantly reduce access time

Other Considerations (continued)

Distributed databases

Allow physical data to reside at separate and independent locations that are networked

 Massive, integrated government databases raise legal, political, social, and ethical issues

Information Security

Information security

 Data protection, whether on disk or transmitted across a network

<u>Authentication</u>: prevent access by hackers

<u>Encryption</u>: make data meaningless if they do get it

Encryption Overview

Cryptography

The science of "secret writing"

Plaintext

A message that is not encoded

Ciphertext

An encrypted message

### Encryption Overview (continued)

- Process of encryption and decryption
  - Plaintext is encrypted before it is sent
  - Ciphertext is decrypted back to plaintext when it is received
- A symmetric encryption algorithm
  - Requires a secret key known to both the sender and receiver
    - Sender encrypts the plaintext using the key
    - Receiver decrypt the message using the key

Encryption Overview (continued)

- Asymmetric encryption algorithm
  - Also called public key encryption algorithm
  - The key for encryption and the key for decryption are different
    - Person A makes an encryption key public
    - Anyone can encrypt a message using the public key and send it to A
    - Only A has the decryption key and can decrypt the message

Simple Encryption Algorithms: Caesar Cipher

### Caesar cipher

- Also called a shift cipher
- Each character in the message is shifted to another character some fixed distance farther along in the alphabet
- □ <u>A stream cipher</u>: encodes one character at a time
- A substitution cipher: a single letter of plaintext generates a single letter of ciphertext

# Block Cipher

A group or block of plaintext letters gets encoded into a block of ciphertext, but not by substituting one at a time for each character

 Each plaintext character in the block contributes to more than one ciphertext character Block Cipher (continued)

 One ciphertext character is created as a result of more than one plaintext letter

 Diffusion (scattering) of the plaintext within the ciphertext

### DES

- Stands for Data Encryption Standard
- Designed to protect electronic information
- A block cipher
- Blocks: 64 bits long
- Key: 64 bit binary key (only 56 bits are actually used)

# DES (continued)

 Every substitution, reduction, expansion, and permutation is determined by a well-known set of tables

The same algorithm serves as the decryption algorithm



# DES (continued)

### Triple DES

- Improves the security of DES
- Requires two 56-bit keys
- Runs the DES algorithm three times

### AES (Advanced Encryption Standard)

- Uses successive rounds of computations that mix up the data and the key
- Key length: 128, 192, or 256 bits

# Public-Key Systems

### RSA

- Most common public key encryption algorithm
- Based on results from number theory
- If n is a large number, it is extremely difficult to find the prime factors for n
- RSA is often used in the initial stage of communication between client and server



#### Figure 13.12 An SSL Session



- <u>E-business</u>: every part of a financial transaction is handled electronically
- Opening an online store requires a significant amount of planning
- <u>Database</u>: allows data items to be stored, extracted, sorted, and manipulated
- <u>Relational database model</u>: conceptual model of a file as a two-dimensional table

### Summary

- Main parts of information security: encryption and authentication
- Types of encryption algorithms
  - Symmetric encryption algorithms
  - Asymmetric encryption algorithms (or public key encryption algorithms)
- <u>Encryption algorithms</u>: Caesar cipher, block cipher, DES, Triple DES, AES, RSA