

## Minimax Strategies



## Minimax Strategies

- Everyone who has studied a game like poker knows the importance of mixing strategies.
  - With a bad hand, you often fold
  - But you must bluff sometimes

## Zero Sum Games

- Define a zero-sum game, in which one firm's profits are another firm's losses.
- Flipping coins or other betting games are straightforward examples of zero-sum games.
- Positive sum games such as buying a product are more common in economics.

## Why Zero Sum Games?

- Zero sum games are easier to analyze
- They show us an important extension of game theory.

## An Example

| <i>If A Follows Strategy</i> | <i>If B Follows Strategy</i> |                      |
|------------------------------|------------------------------|----------------------|
|                              | <i>B<sub>1</sub></i>         | <i>B<sub>2</sub></i> |
| <i>A<sub>1</sub></i>         | 1                            | 2                    |
| <i>A<sub>2</sub></i>         | 3                            | 1                    |

## An Example

Since this is a zero-sum game, we only display A's gains, for B's losses are exactly the opposite of A's gains

| <i>If A Follows Strategy</i> | <i>If B Follows Strategy</i> |                      |
|------------------------------|------------------------------|----------------------|
|                              | <i>B<sub>1</sub></i>         | <i>B<sub>2</sub></i> |
| <i>A<sub>1</sub></i>         | 1                            | 2                    |
| <i>A<sub>2</sub></i>         | 3                            | 1                    |

## An Example

How should B play the game?

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

## An Example

There is not a dominant strategy here.

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

## An Example

If B always follows strategy  $B_1$ , A will always follow  $A_2$ .

If B always follows strategy  $B_2$ , A will always follow  $A_1$ .

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

## An Example

That would suggest that A can only win \$1

In fact A can do better.

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

### A mixed strategy

Suppose A follows strategy  $A_1$  sometimes; and other times, strategy  $A_2$ .

A will always win \$1 and sometimes \$2 or \$3, depending on what B does. Thus, it does better.

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

## An Example

### B's Response

When B follows  $B_1$ , it loses \$1 part of the time and \$3 part of the time.

When it follows  $B_2$ , it loses \$2 part of the time and \$1 part of the time.

|                       |       | If B Follows Strategy |       |
|-----------------------|-------|-----------------------|-------|
|                       |       | $B_1$                 | $B_2$ |
| If A Follows Strategy | $A_1$ | 1                     | 2     |
|                       | $A_2$ | 3                     | 1     |

## An Example

B must mix strategies to minimize A's winnings

|       |                       | If B Follows Strategy |       |
|-------|-----------------------|-----------------------|-------|
|       | If A Follows Strategy | $B_1$                 | $B_2$ |
| $A_1$ |                       | 1                     | 2     |
| $A_2$ |                       | 3                     | 1     |

## An Example

Suppose

$B_1 \Rightarrow p_1$  percent of the time

$B_2 \Rightarrow (1-p_1)$  percent of the time

|       |                       | If B Follows Strategy |       |
|-------|-----------------------|-----------------------|-------|
|       | If A Follows Strategy | $B_1$                 | $B_2$ |
| $A_1$ |                       | 1                     | 2     |
| $A_2$ |                       | 3                     | 1     |

## A's Winnings

|                                       |                       |
|---------------------------------------|-----------------------|
| <b>From Strategy <math>A_1</math></b> | $p_1(1) + (1-p_1)(2)$ |
| <b>From Strategy <math>A_2</math></b> | $p_1(3) + (1-p_1)(1)$ |

Remember, B is following strategy 1  $p_1$  percent of the time.

## A's Winnings

|                      | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
| Payoff from Strategy | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

## A's Winnings

| Payoff from Strategy | $p_1 = 1.0$ | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
|----------------------|-------------|-------------|-------------|-----------|
| $A_1$                | 1           | 4/3         | 5/3         | 2         |
| $A_2$                | 3           | 7/3         | 5/3         | 1         |

## A's Winnings

|                      | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
| Payoff from Strategy | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

If B is following the two strategies randomly, these are A's optimal decisions

## A's Winnings

| Payoff from Strategy | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
|                      | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

### The Minimax Strategy

## A's Winnings

A will follow his best strategy. B must respond by minimizing his maximum winnings.

| Payoff from Strategy | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
|                      | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

## A's Winnings

That means setting  $p_1 = 1/3$ .

| Payoff from Strategy | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
|                      | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

## A's Winnings

This is the best B can do.

It is following a strategy to minimize A's maximum gain.

| Payoff from Strategy | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
|                      | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

## A's Winnings

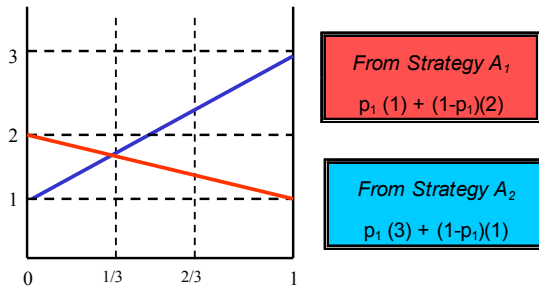
This is the *minimax* strategy

| Payoff from Strategy | The % of time B follows $B_1$ |             |             |           |
|----------------------|-------------------------------|-------------|-------------|-----------|
|                      | $p_1 = 1.0$                   | $p_1 = 2/3$ | $p_1 = 1/3$ | $p_1 = 0$ |
| $A_1$                | 1                             | 4/3         | 5/3         | 2         |
| $A_2$                | 3                             | 7/3         | 5/3         | 1         |

## The Minimax Strategy

- There is an obvious analogy to playing poker. If you always fold a poor hand and raise a good hand, you will not make much money.
  - You must, on occasion, bet on a poor hand and fold on a good hand.
  - If not, your opponent can “read” your bets and adjust his accordingly.

## The Graphical Solution



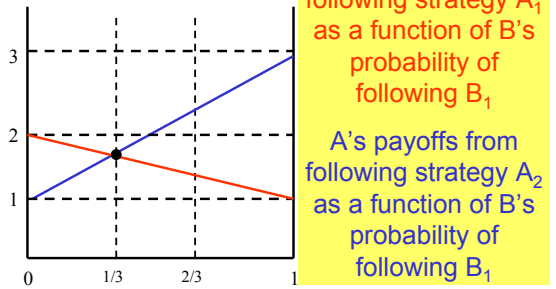
From Strategy A<sub>1</sub>

$$p_1(1) + (1-p_1)(2)$$

From Strategy A<sub>2</sub>

$$p_1(3) + (1-p_1)(1)$$

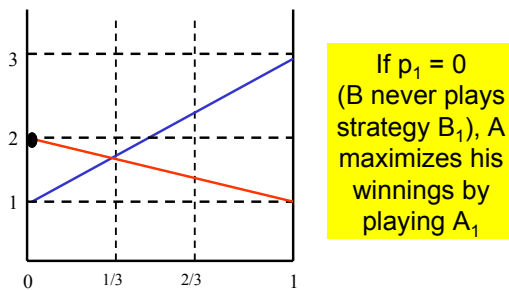
## The Graphical Solution



A's payoffs from following strategy A<sub>1</sub> as a function of B's probability of following B<sub>1</sub>

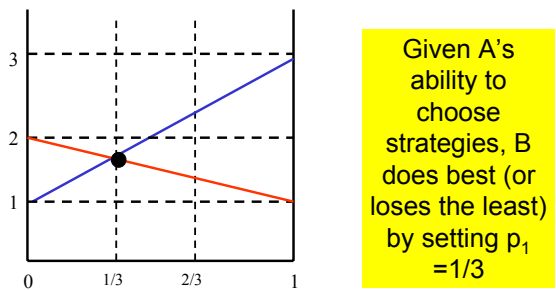
A's payoffs from following strategy A<sub>2</sub> as a function of B's probability of following B<sub>1</sub>

## The Graphical Solution



If  $p_1 = 0$  (B never plays strategy B<sub>1</sub>), A maximizes his winnings by playing A<sub>1</sub>

## The Graphical Solution



Given A's ability to choose strategies, B does best (or loses the least) by setting  $p_1 = 1/3$

## The Minimax Strategy

- Any attempt to carry this further will lead us into advanced mathematics.
- This quick introduction illustrates what can be one to set up strategy problems in a game theoretic framework.

End

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