

**BBA in Business Management****Four-Year Plan of Upper Division Courses**

**Yellow cells** correspond to GPS Roadmap recommendations for junior year. **Orange cells** to senior year recommendations. **Green cells** correspond to college elective recommended semesters. Courses listed are planned for both years of a cell unless denoted otherwise.

Night sections are in **bold**. Classes listed in *italics* include a V1, V2, or V3 web component: **V1** = 100% online, asynchronous (no set meeting times); **V2** = 100% online, some (or all) set meeting times; **V3** = blended: min 50% online (asynchronous) with max 50% set in-person meetings.

Course Number	Course Name	Fall 2017 Fall 2019	Spring 2016 Spring 2018	Fall 2016 Fall 2018	Spring 2017 Spring 2019
<b>GENERAL BUSINESS REQUIREMENTS (12 hrs. required)</b>					
ENG 30063 BUS 30123	Bus. & Prof. Writing <i>or</i> Professional Bus. Practices	TBD	TBD	TBD	TBD
FIN 36053	Business Finance	MW 800-915a <b>T 700-940p</b>	MW 800-915a <b>W 700-940p</b>	MW 800-915a <b>T 700-940p</b>	MW 800-915a <b>W 700-940p</b>
M&IS 34060	Operations Mgmt. <i>(30 Fine Arts req'd)</i>	TR 800-915a <i>Web Section (V1)</i> <i>Web Section (V1)</i>	TR 1230-145p <b>W 700-940p</b> <i>Web Section (V1)</i>	TR 800-915a <i>Web Section (V1)</i> <i>Web Section (V1)</i>	TR 1230-145p <b>W 700-940p</b> <i>Web Section (V1)</i>
M&IS 44285	Integ. Bus. Policy & Strategy	TR 1230-145p <i>TBD--Web Section</i> <i>(V1 or V3)</i>	<b>T 700-940p</b> Spring 2016: <b>R 825-940p (V3)</b> <i>Meets occasionally,</i> <i>as on FlashLine</i>	TR 1230-145p <i>TBD--Web Section</i> <i>(V1 or V3)</i>	<b>T 700-940p</b> <i>TBD--Web Section</i> <i>(V1 or V3)</i>
<b>MAJOR REQUIREMENTS (18 hrs. required)</b>					
M&IS 34165	Dynamics of Leadership	MW 930-1045a	TR 930-1045a <b>MW 530-645p</b>	MW 930-1045a	TR 930-1045a <b>MW 530-645p</b>
M&IS 34180	Human Resource Mgmt.	MW 11-1215p <b>TR 530-645p</b>	TR 330-445p	MW 11-1215p <b>R 530-645p (V3)</b> <i>Meets weekly</i>	TR 330-445p
M&IS 44062	Supply Chain Mgmt.	M 200-440p	M 200-440p <b>R 700-940p</b>	M 200-440p	M 200-440p <b>R 700-940p</b>
M&IS 44152	Collaborative Project Mgmt. <i>(30 Fine Arts req'd)</i>	<b>M 700-940p</b> <i>Web Section (V1)</i>	MW 930-1045a	<b>M 700-940p</b> <i>Web Section (V1)</i>	MW 930-1045a
M&IS 44163	Global Bus Mgmt. <i>(writing intensive, 20 max)</i>	<b>W 700-940p</b> <i>TBD--Web Section</i> <i>(V1 or V3)</i>	MW 200-315p Spring 2016: <b>R 700-815p (V3)</b> <i>Meets occasionally,</i> <i>as on FlashLine</i>	<b>W 700-940p</b> <i>TBD--Web Section</i> <i>(V1 or V3)</i>	MW 200-315p <i>TBD--Web Section</i> <i>(V1 or V3)</i>
M&IS 44392	Business Consulting <i>(computer room req'd)</i>	MW 800-915a	TR 200-315p <b>TR 530-645p</b>	MW 800-915a	TR 200-315p <b>TR 530-645p</b>
<b>MAJOR ELECTIVES (6 hrs. required)</b>					
M&IS 34054	Using IS for Bus Problems <i>(30 Fine Arts req'd)</i>	MW 330-445p	<b>R 530-645p (V3)</b> <i>Meets weekly</i>	MW 330-445p	<b>R 530-645p (V3)</b> <i>Meets weekly</i>
M&IS 34185	Indiv. & Group Behavior	<b>R 700-940p</b>	TR 1100-1215p	<b>R 700-940p</b>	TR 1100-1215p
<b>COLLEGE ELECTIVES (6 hrs. required) (Need two courses total, maximum of one in each discipline.)</b>					
Accounting (0 or 3 hrs.)					
ACCT 33063	Cost Accounting	TR 1100-1215p	<b>MW 530-645p</b>	TR 1100-1215p	<b>MW 530-645p</b>
Economics (0 or 3 hrs.)					
ECON 32025	Money, Credit & Banking	TR 200-315p	<b>M 700-940p</b>	TR 200-315p	<b>M 700-940p</b>
ECON 32082	Intro to Managerial Econ	TR 930-1045a	MW 1100-1215pm	TR 930-1045a	MW 1100-1215pm
Finance (0 or 3 hrs.)					
FIN 36058	The Financial System	<b>M 700-940p</b>	TR 930-1045a	<b>M 700-940p</b>	TR 930-1045a
Marketing (0 or 3 hrs.) <i>(Students pursuing a minor in marketing should select a marketing course as a college elective.)</i>					
MKTG 35035	Consumer Behavior #	See page two	See page two	See page two	See page two
MKTG 45045	Advertising and Promotion				
MKTG 45046	Personal Selling				

# Formal approval to substitute this course is required.

Revised: 9/29/2015 This document guides the Stark Campus business program's quest to meet student needs. Changes are not taken lightly but do occur, so please check it regularly.

# Marketing Minor

## Plan of Upper Division Courses



The marketing minor requires 18 credit hours or six courses in total. Students pursuing a BBA in business management can earn a [marketing minor](#) within the 121 hours required for the management major. In other words, students can earn a major and a minor without additional cost or coursework.

Night sections are in **bold**. Courses in *italics* have an online component. **NOTE: Mktg. classes are more tentative, contact Prof. Thacker for details.**

Course Number	Course Name	Fall 2015	Spring 2016	Fall 2016	Spring 2017
<b>REQUIRED COURSE (9 hrs. required)</b>					
ECON 22060	Micro Economics **	Day & Night	Day & Night	Day & Night	Day & Night
MKTG 25010	Principles of Marketing **	Day & Night	Day & Night	Day & Night	Day & Night
MKTG 35035	Consumer Behavior	MW 530-645p	TR 1230 – 145p	Afternoon	Evening
<b>ELECTIVE COURSES (9 hrs. required)</b>					
ENTR 27056	Intro to Entrepreneurship	On-line	On-line	On-line	On-line
MKTG 35050	Marketing Research	TR 1100-1215p	TR 1100-1215p	TR 1100-1215p	TR 1100-1215p
MKTG 45045	Advertising and Promotion	TR 200-315p	<i>W 530 -645p (V3) Meets weekly</i>	Morning	Evening
MKTG 45046	Personal Selling	MW 1100-1215p	MW 930 – 1045a	<b>T evening</b>	MW 930-1045a
MKTG 45060	International Marketing		MW 200-345p	MW morning	TR afternoon
MKTG 45082	Service, Retail, Web Mktg.	MW 1230-145p	-	TR morning	TR afternoon
MKTG 45091	Marketing Seminar				

(\*\* courses are required in the business management major, Grey shaded courses are possible business management electives.)

## Additional Business Minors Available

It may be possible to complete one of the business minors below with as few as one non-Stark Campus course, which might be offered online, while staying within the required 121 credit hours. Consult an academic advisor to find the best path for your interests. Search all minors offered in the KSU system [here](#).

[Accounting](#)

[Business](#) (Complete Minor @ Stark)

[Computer Information Systems](#)

[Economics](#)

[Entrepreneurship](#)

[Finance](#)

[Healthcare Systems Mgmt.](#)

[Human Resources Mgmt.](#)

[International Business](#) \*\*

[Joint Military Studies](#)

[Management for Business Majors](#)

(Complete Minor @ Stark)

[Management for Non-Business](#)

[Majors](#) (Complete Minor @ Stark)

[Marketing](#) (Complete Minor @ Stark)

\*\*This minor can be completed with only one non-Stark Campus course, which is available online. Consult an academic advisor to find out how. Schedule your appointment [here](#).

## Non-Business Minors at Stark



All the non-business minors below can be completed in their entirety at the Stark Campus. Consult an academic advisor to find out how you can leverage your interests in another area and earn a minor to open avenues for your future success.

[Applied Mathematics](#)

[Audio Recording](#)

[Biological Sciences](#)

[Communication Studies](#)

[Computer Science](#)

[Criminology & Justice](#)

[Studies](#)

[English](#)

[Fine Art](#)

[Geography](#)

[Geology](#)

[History](#)

[Interpersonal Comm.](#)

[LGBT Studies](#)

[Mathematics](#)

[Music](#)

[Music Technology](#)

[Org. Communication](#)

[Philosophy](#)

[Political Science](#)

[Pre-Law](#)

[Psychology](#)

[Sociology](#)

[Women's Studies](#)

[World Music](#)

[Writing](#)