

## Taxes Cause Efficiency Losses

- Your benefits from widgets
- $\$ 30$ benefits on first
- \$25 on second
- My cost is $\$ 15$


## Taxes Cause Efficiency Losses

- Your benefits from widgets
- $\$ 30$ benefits on first
- $\$ 25$ on second
- My cost is $\$ 15$
- We will agree to build both. Your benefits are $\$ 55$ and my costs are $\$ 30$.
- How we split the $\$ 25$ net gain is negotiable.


## Taxes Cause Efficiency Losses

- Your benefits from widgets
- $\$ 30$ benefits on first
- \$25 on second
- My cost is $\$ 15$
- Now the government imposes a $\$ 12$ tax on widgets.
- We will still build the first one, but not the second.
- The consequence is $\$ 10$ in benefits foregone.

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## Efficiency Losses



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Taxes and Efficiency Losses

Efficiency Losses



## A Theorem

- Efficiency loss is proportional to square of tax rate.
- If a $1 \%$ tax costs $\$ 100$ in EL, a $2 \%$ tax costs $\$ 400$, a $3 \%$ tax costs $\$ 900$, etc.

Can the efficiency loss be avoided?

- In General, No


## Can the efficiency loss be avoided?

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- In General, No
- There are some special cases.
- Generally, if you want government, you must tax and that means efficiency losses.
- But there are steps you can take to minimize the efficiency loss.

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## Broad Taxes vs. Narrow Taxes

| Tax Rate <br> on Apples | Tax Rate <br> on <br> Bananas | Efficiency Loss <br> from Forgoing <br> Mutually Beneficial <br> Purchases and <br> Sales of Apples | Efficiency Loss <br> from Forgoing <br> Mutually Beneficial <br> Purchases and <br> Sales of Bananas |
| ---: | :--- | :--- | :--- |
| $1 \%$ | $0 \%$ | $\$ 100$ | 0 |
| $0 \%$ | $1 \%$ | 0 | $\$ 100$ |

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Broad Taxes vs. Narrow Taxes


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Broad Taxes vs. Narrow Taxes

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| ---: | ---: | :--- | :--- |
| $1 \%$ | $0 \%$ | $\$ 100$ | 0 |
| $0 \%$ | $1 \%$ | 0 | $\$ 100$ |
| $2 \%$ | $0 \%$ | $\$ 400$ | $\$ 0$ |
| 0 | $2 \%$ | 0 | $\$ 400$ |
| $1 \%$ | $1 \%$ | $\$ 100$ | $\$ 100$ |

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## Some Applications

- Apples or Bananas

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## Some Applications

- Apples or Bananas
- Excise Taxes


## Some Applications

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- "Sin" Taxes


## Some Applications

- Apples or Bananas
- Excise Taxes
- "Sin" Taxes
- The Ohio Lottery


## A Qualification



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Taxes and Efficiency Losses

## A Qualification

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| 0 | $2 \%$ | 0 | $\$ 400$ |
| $1 \%$ | $1 \%$ | $\$ 100$ | $\$ 100$ |

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A Qualification


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