# Johnny's Restaurant



Law and Economics-Charles W. Upton

## Johnny's Restaurant

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Johnny's Restaurant

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- Johnny's Restaurant is in a good neighborhood, but not as good a neighborhood as it was.
- Johnny pays all of his expenses out of income, and takes a salary of \$50,000 a year for himself.
  - Curiously, that is just what Johnny believes he could get working for a restaurant chain.



Johnny's Restaurant

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• The cash flow from the restaurant, net of this salary, and net of the operating expenses -- food, waiters, lights, cooks, etc. -- is sufficient to justify a value of \$200,000 for the restaurant.

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Johnny's Restaurant

### Alternatives

• People come to the restaurant because Johnny is a famous raconteur.



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- People come to the restaurant because Johnny is a famous raconteur.
  - If another restaurant opened on the same location, it would certainly not do as well.
  - If Johnny went to another restaurant across town, he would probably lose his faithful clientele.



Johnny's Restaurant

#### **Alternatives**

• People come to the restaurant because Johnny is a famous raconteur.

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clientele.

Johnny's Restaurant

#### Liabilities

Due the 87 <sup>th</sup> National Bank on a mortgage on the building	\$50,000
Due the Internal Revenue Service	\$10,000
Due the Employees	\$30,000
Due miscellaneous creditors	\$30,000
Due Famous Dan's Pies, a specialty of the store	\$10,000
Due Acme Venture Capital	\$150,000

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Johnny's Restaurant

#### Other Factors

• Johnny's restaurant is incorporated and Johnny owns all the stock.

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Johnny's Restauran

#### Other Factors

- Johnny's restaurant is incorporated and Johnny owns all the stock.
- Part of the trouble comes from a lease Johnny signed next door for an annex.
  - He thought business was going to take off and it hasn't.
  - The space, rented from Draper and Kramer, Inc., is unused.

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Johnny's Restaurant

### Other Factors

- Johnny's restaurant is incorporated and Johnny owns all the stock.
- Part of the trouble comes from a lease Johnny signed next door for an annex.
- Johnny's Restaurant, Inc. owns the main restaurant building, which could be sold for \$100,000.
  - No double counting.

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#### Other Factors

- Johnny's restaurant is incorporated and Johnny owns all the stock.
- Part of the trouble comes from a lease Johnny signed next door for an annex.
- Johnny's Restaurant, Inc. owns the main restaurant building, which could be sold for \$100,000.
- There is also \$10,000 in cash and credit card receivables, etc.

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## Other Factors

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  This is a business bankruptcy: we talk about personal bankruptcies later.
- \$100,000.
- There is also \$10,000 in cash and credit card receivables, etc.

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