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## Education

Ph.D. in Economics, Purdue University, 2004  
MS in Economics, Purdue University, 2001  
MS in Economics (Financial Markets and Intermediaries), University of Toulouse 1, 1999  
BBA in Economics, University of Grenoble 2, 1998

## Employment

### Kent State University

#### Ambassador Crawford College of Business and Entrepreneurship

Associate Dean for Administration: 2021-  
Interim Associate Dean for Administration: 2020-2021  
Professor of Economics: 2017-  
Ph.D. Director: 2018-2019  
Associate Professor of Economics: 2010-2017  
Assistant Professor of Economics: 2004-2010

## Short-Term Visits

GATE, CNRS, Lyon: April 2012  
CESP, Jawaharlal Nehru University, New Delhi: February 2012, July-August 2010  
Planning Unit, Indian Statistical Institute, New Delhi: July 2006, July 2007

## Editorial Boards

Associate Editor, *Frontiers in Behavioral Economics*, 2022-  
Research Topic Co-Editor (with Simin He), "What do we say? The content of communication in strategic interactions", *Frontiers in Behavioral Economics*, 2023

## Publications

Contests with Revisions (with S.D. Mago), *Experimental Economics*, 26, 915-954, 2023.  
Wholesale Price and Manufacturer Profit with Downstream Bargaining for Consumer Returns (with Y. Tanai), *International Journal of Business Performance and Supply Chain Modelling*, 13, 204-232, 2021  
Bargaining in a Closed-Loop Supply Chain with Consumer Returns (with Y. Tanai, A. Guiffrida and B.E. Patuwo), *International Journal of Operational Research*, 41, 168-195, 2021

- Communication and Side Payments in a Duopoly with Private Costs: An Experiment (with S.D. Mago), *Journal of Economic Behavior & Organization*, 165, 157-184, 2019
- Announced or Surprise Inspections and Oligopoly Competition (with A. Samuel), *B.E. Journal of Economic Analysis & Policy* 19, 1-20, 2019
- Optimal Fines under Announced and Surprise Inspections (with A. Samuel), *Journal of Public Economic Theory* 18, 786-801, 2016
- A Survey of Experimental Research on Contests, All-Pay Auctions and Tournaments (with D. Kovenock and R. Sheremeta), *Experimental Economics* 18, 609-669, 2015
- Traffic Congestion: An Experimental Study of the Downs-Thomson Paradox (with S.D. Mago and L. Razzolini), *Experimental Economics*, 17, 461-487, 2014
- Announced vs. Surprise Inspections with Corruption (with A. Samuel), *European Journal of Political Economy* 34, 167-183, 2014
- Bribery in Subsidized Credit Markets: Evidence from Households in Bangladesh (with A. Lowen and A. Samuel), *Indian Growth and Development Review* 7, 61-72, 2014
- Preemptive Corruption, Hold-Up and Repeated Interactions (with A. Samuel), *Economica* 79, 258-283, 2012
- Endogenous Rationing, Price Dispersion and Collusion in Capacity Constrained Supergames (with D. Kovenock), *Economic Theory* 47, 29-74, 2011
- Inventor Moral Hazard in University Licensing: The Role of Contracts (with M. Thursby and J. Thursby), *Research Policy* 40, 94-104, 2011 (also NBER Working Paper No. w14226, August 2008)
- Ill-defined versus Precise Pre-play Communication in the Traveler's Dilemma (with S. Chakravarty and J. Roy), *Southern Economic Journal* 77, 351-368, 2010
- Price Leadership and Firm Size Asymmetry: An Experimental Analysis (with S.D. Mago), *Experimental Economics* 12, 289-317, 2009
- Shirking, Sharing Risk and Shelving: The Role of University License Contracts (with M. Thursby and J. Thursby), *International Journal of Industrial Organization* 27, 80-91, 2009
- Auction-Theoretic Approach to Modeling Legal Systems: An Experimental Analysis (with M. Mancini), *Applied Economics Research Bulletin* 2, 142-177, 2008
- Appropriability and Commercialization: Evidence from MIT Inventions (with B. Goldfarb, S. Shane and M. Thursby), *Management Science* 54, 893-906, 2008
- Tacit Collusion and Capacity Withholding in Repeated Uniform Price Auctions (with D. Kovenock), *RAND Journal of Economics* 38, 1044-1069, 2007
- Caps on Bidding in All-Pay Auctions: Comments on the Experiments of A. Rapoport and W. Amaldoss (with D. Kovenock and V. Lugovskyy), *Journal of Economic Behavior & Organization* 61, 276-283, 2006

### Completed Manuscripts

- A Comment on "David Vs. Goliath: An Analysis of Asymmetric Mixed-Strategy Games and Experimental Evidence" (with D. Kovenock and V. Lugovskyy), Krannert Working Paper Series, Working Paper No. 1162, 2003
- Collusion in Bertrand-Edgeworth Duopoly Supergames and 2-phase Punishment Paths, Purdue University mimeo, 2003

## Work in Progress

Bertrand Competition with an Avoidable Fixed Cost: An Experiment (with S. Chakravarty and K.G. Dastidar)

Monitoring of Product Quality and Market Structure (with A. Samuel)

## Conferences and Invited Seminars

**2020:** West Virginia University

**2019:** SABE sessions - Western Economic Association International (WEAI, San Francisco), GATE-Lab

**2018:** SABE sessions - WEAI (Vancouver), Ohio University

**2017:** Economic Science Association (ESA) North-American Conference (Richmond), ESA International (San Diego)

**2016:** Canadian Economics Association (CEA, Ottawa), Southern Economic Association (SEA, Washington DC)

**2015:** SEA (New Orleans), ESA North-American Conference (Dallas), Marketing department (Kent State)

**2014:** SEA (Atlanta), Oberlin College, WEAI (Denver), Association Française de Science Economique (AFSE, Lyon), Cleveland State University

**2013:** Roundtable for Engineering Entrepreneurship Research (REER, Georgia Tech, discussant), Canadian Law & Economics Association (Toronto)

**2012:** REER (Georgia Tech, discussant), University of Windsor, SABE sessions - WEAI (San Francisco), GATE - CNRS & Université de Lyon 2, Workshop on Experimental and Behavioural Economics - CESP (New Delhi)

**2011:** SEA (Washington, DC), ESA International Meetings (Chicago), French Experimental Economics Association (Schoelcher)

**2010:** Delhi School of Economics, Jawaharlal Nehru University, Northeast Ohio Economics Workshop (NEOW, Cleveland State University)

**2009:** SEA (San Antonio), REER (Georgia Tech, discussant), Case Western Reserve University, Midwest Economics Association (Cleveland)

**2008:** SEA (Washington, DC)

**2007:** SEA (New Orleans), NEOW (Cleveland State University), Journées d'Economie Expérimentale (AFSE-JEE, Lyon), GATE - CNRS, International Industrial Organization Conference (IIOC, Georgia Southern University)

**2006:** Midwest Economic Theory Meetings (Purdue), University of Richmond, ISI-Delhi, Cleveland State University

**2005:** ESA Regional Meeting (Tucson), Midwest Economic Theory Meetings (Vanderbilt), University of Akron

**2004:** NBER Entrepreneurship Working Group, IIOC (Northwestern)

**2003:** ESA Regional Meeting (Tucson), European Association for Research in Industrial Economics (EARIE, Helsinki), Purdue University

**2002:** Midwest Economic Theory Meetings (University of Notre Dame), NBER Summer Institute

## Invited Lectures

**2021:** Siegal Lifelong Learning Program at Case Western Reserve University “2020 Nobel Prize in Economics: Auction Theory”, July 2021

## Teaching

### Undergraduate at Kent State University

Intermediate Microeconomics	Fall: 2004-2019
	Spring: 2005-2011, 2013-2018
Game Theory	Spring: 2015-2017
Industrial Organization	Spring: 2007-2011, 2013-2014
Principles of Microeconomics	Fall: 2004-2006
	Spring: 2004-2005, 2019, 2021

### Graduate at Kent State University

Microeconomic Theory	Fall: 2007-2023
	Spring: 2005-2007

### Individual Investigations

- “Microeconomics of Banking” (Ph.D. in Finance)
- “Experimental Studies for Testing Predictions in the Literature on Law and Economics” (BBA in Economics)
- “Economics, Competition and Policy” (BA in Economics)
- “Game Theory with an Application to Auction Theory” (BS in Mathematics)
- “All-Pay Auctions, Lotteries and Tournaments: Application of Game Theory to Fundraising” (Ph.D. in Marketing)
- “The Economics of Collusion” (MA in Economics)
- “Behavior in Experimental Supergames” (MA in Economics)

## Dissertation and Thesis Committees

### Ph.D. Dissertation (as committee member):

- Hongcheng Li (Finance, in progress)
- Shuo Yang (Management, August 2022)
- Shakhin Sharakhmetov (Finance, August 2020-2022)
- Hua-Hsin Tsai (Finance, August 2020)
- Zhezhi Hou (External Reviewer, Economics, Binghamton University, June 2020)
- Paul Mills (Marketing, July 2017)
- Yertai Tanai (M&IS, August 2016)
- Jennilyn Wiley (Communication & Information, 2015-2016)
- Maxim Bushuev (M&IS, May 2013)
- David Salerno (Accounting, September 2012)
- Lihua Chen (M&IS, May 2010)
- Aiwu Zhao (Finance, December 2008)

### Master’s thesis

- Kennedy Odongo (May 2018, committee member)

Eren Cifci (July 2016)

**Honors thesis** (as committee member)

Brianna Richardson (Honors Political Science, Summer 2017)

Christopher Wolf (Honors Economics, Spring 2013)

David Craig (Honors Political Science, Spring 2010)

**Service**

**Community**

Northeast Ohio Medical University (NEOMED), NEOvations Bench to Bedside Program, Competition judge (July 2022, October 2023)

**University**

Research Advisory Council (2021-)

University Patent Board (2014-)

Joint Appeals Board (2018-2021)

Provost Advisory Board (2016-2017, 2018-2019)

Carnegie Community Engagement Taskforce (2016-2017)

Provost Advisory Council (2011-2012)

Advisory Committee on Academic Assessment (2011-2012)

Search Committee:

Assistant Provost for Accreditation, Assessment, and Learning (2016)

**College**

College Advisory Committee (2011-2014 & 2015-)

Graduate Council (2007-2017)

Ph.D. Subcommittee (2011-2014 & 2018-2019)

Search Committee:

Associate Dean for Graduate and International Programs (2013)

**Department**

Faculty Advisory Committee (2004-2019)

MA in Economics Committee (2006-2019, Chair, 2011-2018)

Tenure-Track Search Committee: Industrial Organization (2013)

Kent Core, Principles of Microeconomics Team (Chair, 2012-2014)

Tenure-Track Search Committee: Urban/Development (2011)

**Other Professional Activities****Referee for:***BE Journal of Theoretical Economics**Economic Inquiry**Economic Journal**Economics Letters**Economic Modelling**Economic Theory**European Journal of Political Economy**Experimental Economics**Games and Economic Behavior**International Economic Review**International Journal of Game Theory**International Review of Law and Economics**International Journal of Industrial Organization**Journal of Behavioral and Experimental Economics**Journal of Conflict Resolution**Journal of Economic Behavior & Organization**Journal of Economic Theory**Journal of Economics and Management Strategy**Journal of Industrial Economics**Journal of Public Economics**Journal of the European Economic Association**Journal of Technology Transfer**Labour Economics**Management Science**Oxford Economic Papers**Research Policy**RAND Journal of Economics**Review of Economics and Statistics**Scandinavian Journal of Economics**Social Choice and Welfare**Southern Economic Journal**Technovation**Israel Science Foundation**National Science Foundation**Social Sciences and Humanities Research Council of Canada***Memberships:** American Economic Association, Economic Science Association**Consulting:** Ohio Department of Higher Education (2019, 2021)

Updated: January 2, 2024