# Using the Tools in the CollaboraTeS Toolbox to Get Work Done Margaret Maurer Head, Metadata and Catalog Kent State University Libraries

#### CollaboraTeS Database of Expertise

- Library contact information
- · Libraries that have / need expertise
  - Subjects
  - Technical skills
  - OCLC products and services
  - Foreign languages
  - Specific formats and schemas
  - PCC participation

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Margaret Maurer, mbmaurer@kent.edu

# Survey Results (in brief)

- Capacity existed to collaborate
- Libraries large and small were willing to collaborate
- Libraries identified more expertise than needs

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#### Context and Research

- 2CUL Columbia and Cornell University Libraries
- Next Generation Technical Services University of California Libraries
- Orbis Cascade Alliance
- Denison University and Kenyon College
- MaRLI New York Public Library, Columbia University Libraries, New York University Libraries
- North American Collaborative Projects: http://platinum.ohiolink.edu/dms/collaborate/Collaborative%20Projects%20for%20DMS.xls

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Margaret Maurer, mbmaurer@kent.edu

#### The Context for Collaboration

- Management practices, work cultures and consortial environments all impact collaboration
- Workflow re-design disrupts current processes
- Existing processes have stakeholders
- "Sharing can be difficult and uncomfortable because it involves a loss of control and a dilution of one's institutional identity"
- "Sharing well is hard work"

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Margaret Maurer, mbmaurer@kent.edu

#### Successful Collaborations Feature:

Strong support – Pressing economic reasons to collaborate – Geographically proximate (or have good delivery systems) – Experienced at creating workflow agreements and MOUs – Exhibit similar work cultures – Experienced at cooperating with each other – Often hire a consultant – Good project planning and management practices – Find grant money – Manage communications well – Manage staff buy-in well – Have a shared backend on their automation system – They plan a manageable project – Territoriality is neutralized –

They trust each other.

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### **Project Planning**

- Good planning enables the library to avoid problems
- First-time collaborators should start simply and small
- Gain administrative support
- Determine you have the staff to coordinate and accomplish the project

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#### Locating a Partner

- Use existing directories
- Current partners
- PCC libraries
- Proximate libraries

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# **Project Implementation**

- Define specifications and workflow
- Cataloging workflow challenges
  - · Physical or electronic manifestation to be cataloged
  - Cataloging from surrogates
  - Bibliographic record transmission

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#### Collaborative Project Management

- Project coordinators are needed at both libraries
- Staff participation and buy-in are crucial
- Beta tests or trial runs followed by evaluations will foster success
- Have defined timelines.

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# **Methods of Compensation**

- Do the work at no charge (especially for ad-hoc occurrences)
- Alternative compensation (credits, deliverables from other partners)
- Barter system
- Non-cash tokens
- \$\$\$\$ (cost recovery or profit)

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## **Costing Elements**

- ALCTS Heads of Technical Services in Large Research Libraries Interest Group Task Force on Cost/Value Assessment of Bibliographic Control:
  - Staff salaries
  - Benefits
  - Time spent for all bibliographic control activities
  - · Cataloging tools
  - Database maintenance costs
  - · and Overhead

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#### **Basic Calculations**

Unit Cost = cost of producing N units of work divided by N

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# Staff Costs • Time studies

- Unit tasks
- Cost of benefits

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#### **Other Costs**

- Supplies
- Indirect or overhead costs
- Estimating costs

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# Writing a Memorandum of Understanding (MOU)

- Having it in writing matters
- The complexity of the MOU is defined by the nature of the project and the relationship between the two institutions.
- Focus should be on the service
- Include:
  - State what is needed
  - Define the mechanics and process of fulfilling those needs
  - Describe the quantities of work
  - Define the ways of measuring them
- Define deadlines and duration

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Aargaret Maurer mhmaurer@kent edu

#### **Evaluation and Assessment**

- Regularly scheduled communications
- Flexibility regarding benchmarks and timetables
- Periodic evaluation and assessment

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# **Closure and Next Steps**

- Collaboration has a bright future
- Creating an inventory of technical services expertise fosters collaboration
- Technical services best practices can be applied to the collaborative arena
- Costing models, financial management skills and skills creating MOUs foster collaboration

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Margaret Maurer, mbmaurer@kent.edu

